

2012 Albany Matchmaker Buyer	Small Business Product & Service Categories (NAICS)	Small Business Certifications	Top 3 Products & Services Purchased from Small Businesses
Primes			
Albany Molecular Research, Inc.	3251 - Basic Chemical Manufacturing		Chemicals
	3254 - Pharmaceutical and Medicine Manufacturing		Laboratory Supplies
	3259 - Other Chemical Product and Preparation Manufacturing		Outsourced Chemical Analysis
	5417 - Scientific Research and Development Services		
	5417 - Scientific Research and Development Services		
Bechtel Plant Machinery, Inc. (BPMI)	3332 - Industrial Machinery Manufacturing		
	3399 - Other Miscellaneous Manufacturing		
C&S Companies	2362 - Nonresidential Building Construction		Engineering services
	5413 - Architectural, Engineering, and Related Services		Architectural services
	5414 - Specialized Design Services		Other design services
	5416 - Management, Scientific, and Technical Consulting Services		
	5419 - Other Professional, Scientific, and Technical Services		
CHA Consulting, Inc.	5413 - Architectural, Engineering, and Related Services		Architecture and Engineering
	5415 - Computer Systems Design and Related Services		Surveying
	5629 - Remediation and Other Waste Management Services		Laboratory Services
	92512 - Administration of Urban Planning and Community		

	and Rural Development	
	2362 - Nonresidential Building Construction	
FUJIFILM Medical Systems USA, Inc.	3341 - Computer and Peripheral Equipment Manufacturing	Off-the-Shelf Computers
	3343 - Audio and Video Equipment Manufacturing	Computer Peripherals, (off the shelf Cables, Routers, Hubs, Switches, etc.) Networking
	3342 - Communications Equipment Manufacturing	Medical Grade & Standard PC Monitors & Off The Shelf Elect Equip Hdwe. (NOT PCB Assys or Components)
GE Energy	2362 - Nonresidential Building Construction	MRO
	2382 - Building Equipment Contractors	Raw material and metals
	2379 - Other Heavy and Civil Engineering Construction	Electronics
	3321 - Forging and Stamping	
	3323 - Architectural and Structural Metals Manufacturing	
	3328 - Coating, Engraving, Heat Treating, and Allied Activities	
	4841 - General Freight Trucking	
GE Global Research	4431 - Electronics and Appliance Stores	Minority Owned
	3251 - Basic Chemical Manufacturing	Veteran Owned
	3252 - Resin, Synthetic Rubber, and Artificial Synthetic Fibers and Filaments Manufacturing	Woman Owned

	3254 - Pharmaceutical and Medicine Manufacturing		
	3344 - Semiconductor and Other Electronic Component Manufacturing		
General Dynamics - AIS	3325 - Hardware Manufacturing		Fabricated metal parts
	3327 - Machine Shops; Turned Product; and Screw, Nut, and Bolt Manufacturing		Computer peripherals
	3329 - Other Fabricated Metal Product Manufacturing		Electronic Components
	3341 - Computer and Peripheral Equipment Manufacturing		
	3342 - Communications Equipment Manufacturing		
	3344 - Semiconductor and Other Electronic Component Manufacturing		
Iberdrola USA	2371 - Utility System Construction	Minority Owned	Utility Electric Construction & Maintenance
	3231 - Printing and Related Support Activities	Veteran Owned	IT
		Woman Owned	Facilities Management & Maintenance
		New York State MWBE	
		WOSB	
		HUBZONE	
		SDVOB	
Inficon, Inc.	3335 - Metalworking Machinery Manufacturing		
	3339 - Other General Purpose Machinery Manufacturing		
	3344 - Semiconductor and Other Electronic Component		

	Manufacturing		
	3399 - Other Miscellaneous Manufacturing		
	3261 - Plastics Product Manufacturing		
	3262 - Rubber Product Manufacturing		
	3328 - Coating, Engraving, Heat Treating, and Allied Activities		
	3329 - Other Fabricated Metal Product Manufacturing		
	3326 - Spring and Wire Product Manufacturing		
ITT Exelis	541320 - Landscape Architectural Services		
National Government Services	52411 - Direct Life, Health, and Medical Insurance Carriers	Veteran Owned	Temporary Help Services
		8a	Office Supplies
		WOSB	Printing Services and Supplies
		HUBZONE	
		SDVOB	
National Grid	2111 - Oil and Gas Extraction	Minority Owned	Gas
	2211 - Electric Power Generation, Transmission and Distribution	Veteran Owned	Energy
	2212 - Natural Gas Distribution	Woman Owned	Electric
	2213 - Water, Sewage and Other Systems	New York State MWBE	
	2371 - Utility System Construction	HUBZONE	
	2372 - Land Subdivision		
	2379 - Other Heavy and Civil Engineering Construction		
	2382 - Building Equipment Contractors		

2381 - Foundation, Structure, and Building Exterior Contractors

2383 - Building Finishing Contractors

2389 - Other Specialty Trade Contractors

3251 - Basic Chemical Manufacturing

3252 - Resin, Synthetic Rubber, and Artificial Synthetic Fibers and Filaments Manufacturing

3252 - Resin, Synthetic Rubber, and Artificial Synthetic Fibers and Filaments Manufacturing

3255 - Paint, Coating, and Adhesive Manufacturing

3259 - Other Chemical Product and Preparation Manufacturing

3241 - Petroleum and Coal Products Manufacturing

3261 - Plastics Product Manufacturing

3262 - Rubber Product Manufacturing

5621 - Waste Collection

5629 - Remediation and Other Waste Management Services

8111 - Automotive Repair and Maintenance

8112 - Electronic and Precision Equipment Repair and Maintenance

8113 - Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair

4841 - General Freight Trucking

4842 - Specialized Freight Trucking

[Pioneer Credit Recovery, Inc.](#)

3231 - Printing and Related Support Activities

Minority
Owned

Printing

3341 - Computer and Peripheral Equipment

Veteran

Employment

	Manufacturing	Owned	Agencies
	5613 - Employment Services	Woman Owned	Telephone Equipment
	5171 - Wired Telecommunications Carriers	New York State MWBE	
	5172 - Wireless Telecommunications Carriers (except Satellite)	HUBZONE	
	4431 - Electronics and Appliance Stores	SDVOB	
Tremco, Inc.	2362 - Nonresidential Building Construction		
	2381 - Foundation, Structure, and Building Exterior Contractors		
	2382 - Building Equipment Contractors		
	2383 - Building Finishing Contractors		
	2389 - Other Specialty Trade Contractors		
	5612 - Facilities Support Services		
	5617 - Services to Buildings and Dwellings		
	3241 - Petroleum and Coal Products Manufacturing		
	3255 - Paint, Coating, and Adhesive Manufacturing		
	3252 - Resin, Synthetic Rubber, and Artificial Synthetic Fibers and Filaments Manufacturing		
Xerox Corporation	9241 - Administration of Environmental Quality Programs		Facilities
	8111 - Automotive Repair and Maintenance		Labor
	5622 - Waste Treatment and Disposal		
	5612 - Facilities Support Services		
	5411 - Legal Services		
	5311 - Lessors of Real Estate		

State & Local Agencies/Organizations[CDTA](#)

2362 - Nonresidential Building Construction	Minority Owned	Copy/Print Services
2389 - Other Specialty Trade Contractors	Woman Owned	Bus Parts
2383 - Building Finishing Contractors	New York State MWBE	Transit Consulting Services
2382 - Building Equipment Contractors		
2381 - Foundation, Structure, and Building Exterior Contractors		
3231 - Printing and Related Support Activities		
4231 - Motor Vehicle and Motor Vehicle Parts and Supplies Merchant Wholesalers		
4232 - Furniture and Home Furnishing Merchant Wholesalers		
4234 - Professional and Commercial Equipment and Supplies Merchant Wholesalers		
4233 - Lumber and Other Construction Materials Merchant Wholesalers		
4236 - Electrical and Electronic Goods Merchant Wholesalers		
4237 - Hardware, and Plumbing and Heating Equipment and Supplies Merchant Wholesalers		
4238 - Machinery, Equipment, and Supplies Merchant Wholesalers		
4239 - Miscellaneous Durable Goods Merchant Wholesalers		
4241 - Paper and Paper Product Merchant Wholesalers		
4413 - Automotive Parts, Accessories, and Tire Stores		
4442 - Lawn and Garden Equipment and Supplies Stores		

4441 - Building Material and Supplies Dealers

4471 - Gasoline Stations

4532 - Office Supplies, Stationery, and Gift Stores

4533 - Used Merchandise Stores

[DASNY](#)

2362 - Nonresidential Building Construction

Minority
Owned

Construction

2373 - Highway, Street, and Bridge Construction

Woman
Owned

Construction
Related
Professional
Services

2379 - Other Heavy and Civil Engineering Construction

New York
State MWBE

Commodities &
Services

2382 - Building Equipment Contractors

2383 - Building Finishing Contractors

23891 - Site Preparation Contractors

3323 - Architectural and Structural Metals Manufacturing

3351 - Electric Lighting Equipment Manufacturing

3353 - Electrical Equipment Manufacturing

33994 - Office Supplies (except Paper) Manufacturing

4232 - Furniture and Home Furnishing Merchant
Wholesalers

423830 - Industrial Machinery and Equipment Merchant
Wholesalers

4841 - General Freight Trucking

3391 - Medical Equipment and Supplies Manufacturing

54133 - Engineering Services

54135 - Building Inspection Services

54138 - Testing Laboratories

54141 - Interior Design Services

5413 - Architectural, Engineering, and Related Services

5622 - Waste Treatment and Disposal

5629 - Remediation and Other Waste Management Services

23812 - Structural Steel and Precast Concrete Contractors

23816 - Roofing Contractors

2381 - Foundation, Structure, and Building Exterior Contractors

[NYS Dept of
Corrections and
Community
Supervision](#)

31222 - Tobacco Product Manufacturing	Minority Owned	Office Supplies
3159 - Apparel Accessories and Other Apparel Manufacturing	Woman Owned	Promotional Items
3151 - Apparel Knitting Mills		Radio Equipment
3339 - Other General Purpose Machinery Manufacturing		
3399 - Other Miscellaneous Manufacturing		
42384 - Industrial Supplies Merchant Wholesalers		
423840 - Industrial Supplies Merchant Wholesalers		
42431 - Piece Goods, Notions, and Other Dry Goods Merchant Wholesalers		
42494 - Tobacco and Tobacco Product Merchant Wholesalers		
42499 - Other Miscellaneous Nondurable Goods Merchant Wholesalers		
4512 - Book, Periodical, and Music Stores		
4521 - Department Stores		
4529 - Other General Merchandise Stores		

	4532 - Office Supplies, Stationery, and Gift Stores		
	4539 - Other Miscellaneous Store Retailers		
	4542 - Vending Machine Operators		
NYS Dept of Transportation - Office of Civil Rights	2373 - Highway, Street, and Bridge Construction		
	2379 - Other Heavy and Civil Engineering Construction		
	23891 - Site Preparation Contractors		
NYS Dept of Transportation Purchasing	9211 - Executive, Legislative, and Other General Government Support		
NYS Environmental Facilities Corporation	2389 - Other Specialty Trade Contractors	Minority Owned	Professional services (Engineering)
	5413 - Architectural, Engineering, and Related Services	Woman Owned	Attorney & Bond Counsel
	5414 - Specialized Design Services	New York State MWBE	Underwriters
	5418 - Advertising, Public Relations, and Related Services		
	5412 - Accounting, Tax Preparation, Bookkeeping, and Payroll Services		
	5411 - Legal Services		
	22132 - Sewage Treatment Facilities		
	5242 - Agencies, Brokerages, and Other Insurance Related Activities		
	5415 - Computer Systems Design and Related Services		
NYS Office of Children and Family Services	3231 - Printing and Related Support Activities	Minority Owned	
	5615 - Travel Arrangement and Reservation Services	Woman Owned	
	8111 - Automotive Repair and Maintenance	New York	

State MWBE

[NYS Office of General Services PSG](#)

2212 - Natural Gas Distribution	Office Supplies
3111 - Animal Food Manufacturing	IT Services
3115 - Dairy Product Manufacturing	Moving Services
3119 - Other Food Manufacturing	
3133 - Textile and Fabric Finishing and Fabric Coating Mills	
3132 - Fabric Mills	
3131 - Fiber, Yarn, and Thread Mills	
3159 - Apparel Accessories and Other Apparel Manufacturing	
3221 - Pulp, Paper, and Paperboard Mills	
3222 - Converted Paper Product Manufacturing	
3231 - Printing and Related Support Activities	
3241 - Petroleum and Coal Products Manufacturing	
3251 - Basic Chemical Manufacturing	
3254 - Pharmaceutical and Medicine Manufacturing	
3255 - Paint, Coating, and Adhesive Manufacturing	
3259 - Other Chemical Product and Preparation Manufacturing	
3324 - Boiler, Tank, and Shipping Container Manufacturing	
3325 - Hardware Manufacturing	
3341 - Computer and Peripheral Equipment Manufacturing	
3342 - Communications Equipment Manufacturing	
3343 - Audio and Video Equipment Manufacturing	
3345 - Navigational, Measuring, Electromedical, and	

Control Instruments Manufacturing		
NYS Office of General Services, MWBE & Community Relations	2362 - Nonresidential Building Construction	Minority Owned
		Woman Owned
		New York State MWBE
NYS Thruway Authority	2382 - Building Equipment Contractors	
	3159 - Apparel Accessories and Other Apparel Manufacturing	
	3221 - Pulp, Paper, and Paperboard Mills	
	3255 - Paint, Coating, and Adhesive Manufacturing	
	3273 - Cement and Concrete Product Manufacturing	
	3311 - Iron and Steel Mills and Ferroalloy Manufacturing	
	3312 - Steel Product Manufacturing from Purchased Steel	
	3323 - Architectural and Structural Metals Manufacturing	
	3325 - Hardware Manufacturing	
	3326 - Spring and Wire Product Manufacturing	
	3327 - Machine Shops; Turned Product; and Screw, Nut, and Bolt Manufacturing	
	3329 - Other Fabricated Metal Product Manufacturing	
	3331 - Agriculture, Construction, and Mining Machinery Manufacturing	
	3332 - Industrial Machinery Manufacturing	
	3334 - Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration Equipment Manufacturing	
	3341 - Computer and Peripheral Equipment Manufacturing	

	3343 - Audio and Video Equipment Manufacturing		
	4413 - Automotive Parts, Accessories, and Tire Stores		
NYS Thruway Authority Construction Management	2373 - Highway, Street, and Bridge Construction	New York State MWBE	Heavy highway construction
	2379 - Other Heavy and Civil Engineering Construction		Construction materials and supplies
			Construction inspection and engineering services
Office of the NY State Comptroller	3341 - Computer and Peripheral Equipment Manufacturing	Minority Owned	Commodities
	3343 - Audio and Video Equipment Manufacturing	Woman Owned	IT Products
	3372 - Office Furniture (including Fixtures) Manufacturing	New York State MWBE	Financial Services
	3379 - Other Furniture Related Product Manufacturing		
	4529 - Other General Merchandise Stores		
	52311 - Investment Banking and Securities Dealing		
	52312 - Securities Brokerage		
	52313 - Commodity Contracts Dealing		
	52314 - Commodity Contracts Brokerage		
	52321 - Securities and Commodity Exchanges		
	5411 - Legal Services		
	5413 - Architectural, Engineering, and Related Services		
	54151 - Computer Systems Design and Related Services		
State University Construction Fund	2362 - Nonresidential Building Construction		Construction Consultant Services

2383 - Building Finishing Contractors

Construction -
Buildings

2382 - Building Equipment Contractors

Construction -
Building Materials

2381 - Foundation, Structure, and Building Exterior
Contractors

238910 - Site Preparation Contractors

[State University of New
York](#)

2361 - Residential Building Construction

2362 - Nonresidential Building Construction

3231 - Printing and Related Support Activities

5413 - Architectural, Engineering, and Related Services

4241 - Paper and Paper Product Merchant Wholesalers

4242 - Drugs and Druggists' Sundries Merchant
Wholesalers

4243 - Apparel, Piece Goods, and Notions Merchant
Wholesalers

5612 - Facilities Support Services

5617 - Services to Buildings and Dwellings

2381 - Foundation, Structure, and Building Exterior
Contractors

2382 - Building Equipment Contractors

2383 - Building Finishing Contractors

2389 - Other Specialty Trade Contractors

3371 - Household and Institutional Furniture and Kitchen
Cabinet Manufacturing

3372 - Office Furniture (including Fixtures) Manufacturing

3379 - Other Furniture Related Product Manufacturing

4921 - Couriers and Express Delivery Services

4922 - Local Messengers and Local Delivery

4931 - Warehousing and Storage

5171 - Wired Telecommunications Carriers

5172 - Wireless Telecommunications Carriers (except Satellite)

5174 - Satellite Telecommunications

5179 - Other Telecommunications

[University at Albany](#)

2362 - Nonresidential Building Construction

2373 - Highway, Street, and Bridge Construction

2379 - Other Heavy and Civil Engineering Construction

2382 - Building Equipment Contractors

2381 - Foundation, Structure, and Building Exterior Contractors

3231 - Printing and Related Support Activities

3343 - Audio and Video Equipment Manufacturing

3342 - Communications Equipment Manufacturing

3341 - Computer and Peripheral Equipment Manufacturing

5621 - Waste Collection

5622 - Waste Treatment and Disposal

5182 - Data Processing, Hosting, and Related Services

5171 - Wired Telecommunications Carriers

5172 - Wireless Telecommunications Carriers (except Satellite)

5174 - Satellite Telecommunications

Veteran Owned

New York State MWBE

5179 - Other Telecommunications

4511 - Sporting Goods, Hobby, and Musical Instrument Stores

4512 - Book, Periodical, and Music Stores

4532 - Office Supplies, Stationery, and Gift Stores

4539 - Other Miscellaneous Store Retailers

Federal Agencies/Organizations

US Air Force Research Laboratory/RIBB	54172 - Research and Development in the Social Sciences and Humanities		Research and Development
			Specialized Computer Equipment
US Army Contracting Command - Warren (ACC-WRN) (table # 1)	2381 - Foundation, Structure, and Building Exterior Contractors	Minority Owned	Electrical Trades
	2382 - Building Equipment Contractors	Woman Owned	Carpentry Trades
	2383 - Building Finishing Contractors	8a	Machine Rebuilding Services
	2389 - Other Specialty Trade Contractors	WOSB	
	2373 - Highway, Street, and Bridge Construction	HUBZONE	
	2371 - Utility System Construction	SDVOB	
	8113 - Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair a		
	8112 - Electronic and Precision Equipment Repair and Maintenance		
US Army Contracting Command - Warren (ACC-WRN)(WVA)	333515 - Cutting Tool and Machine Tool Accessory Manufacturing	Minority Owned	Cutting and Machine Tools

(table # 2)	332710 - Machine Shops	Veteran Owned	Machine Shop Items
	332111 - Iron and Steel Forging	Woman Owned	Castings and Forgings
	332112 - Nonferrous Forging	8a	
		WOSB HUBZONE SDVOB	
NY Army National Guard-Division of Military and Naval Affairs (table # 1)	2362 - Nonresidential Building Construction		Information Technology
	2379 - Other Heavy and Civil Engineering Construction		Construction
	2373 - Highway, Street, and Bridge Construction		Architect & Engineering
	2381 - Foundation, Structure, and Building Exterior Contractors		
	2382 - Building Equipment Contractors		
	2383 - Building Finishing Contractors		
	3326 - Spring and Wire Product Manufacturing		
	3324 - Boiler, Tank, and Shipping Container Manufacturing		
	3323 - Architectural and Structural Metals Manufacturing		
	3329 - Other Fabricated Metal Product Manufacturing		
	3331 - Agriculture, Construction, and Mining Machinery Manufacturing		
	3334 - Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration Equipment Manufacturing		
	3335 - Metalworking Machinery Manufacturing		
	3336 - Engine, Turbine, and Power Transmission		

	Equipment Manufacturing		
	3341 - Computer and Peripheral Equipment Manufacturing		
	3342 - Communications Equipment Manufacturing		
	3343 - Audio and Video Equipment Manufacturing		
NY Army National Guard-Division of Military and Naval Affairs (table # 2)	7223 - Special Food Services		Raw Subsistence (Food)
	7211 - Traveler Accommodation		Construction
	3372 - Office Furniture (including Fixtures) Manufacturing		A/E Services
	3379 - Other Furniture Related Product Manufacturing		
	2379 - Other Heavy and Civil Engineering Construction		
	3391 - Medical Equipment and Supplies Manufacturing		
	4239 - Miscellaneous Durable Goods Merchant Wholesalers		
US Army Natick Soldier Research, Development and Engineering Center	54171 - Research and Development in the Physical, Engineering, and Life Sciences		
	54172 - Research and Development in the Social Sciences and Humanities		
US Dept of Labor	2362 - Nonresidential Building Construction	WOSB	Construction of Job Corps Centers
	541512 - Computer Systems Design Services	HUBZONE	Administrative Management & Gen Mgmt Consulting Services
	713940 - Fitness and Recreational Sports Centers	SDVOB	Custom Computer Programming
	333131 - Mining Machinery and Equipment Manufacturing		
	541519 - Other Computer Related Services		

	56211 - Waste Collection	
	334418 - Printed Circuit Assembly (Electronic Assembly) Manufacturing	
	541611 - Administrative Management and General Management Consulting Services	
	541511 - Custom Computer Programming Services	
US Dept of Labor - OASAM	452990 - All Other General Merchandise Stores	
	532420 - Office Machinery and Equipment Rental and Leasing	
	81121 - Electronic and Precision Equipment Repair and Maintenance	
US DOT Small Business Transportation Resource Center	2371 - Utility System Construction	Minority Owned
	2372 - Land Subdivision	Veteran Owned
	2373 - Highway, Street, and Bridge Construction	Woman Owned
	2379 - Other Heavy and Civil Engineering Construction	New York State MWBE
	2381 - Foundation, Structure, and Building Exterior Contractors	
	2382 - Building Equipment Contractors	
	2383 - Building Finishing Contractors	
	2389 - Other Specialty Trade Contractors	
	3231 - Printing and Related Support Activities	
	3241 - Petroleum and Coal Products Manufacturing	
	3323 - Architectural and Structural Metals Manufacturing	
	3329 - Other Fabricated Metal Product Manufacturing	

	<p>4441 - Building Material and Supplies Dealers</p> <p>4842 - Specialized Freight Trucking</p> <p>5321 - Automotive Equipment Rental and Leasing</p> <p>5322 - Consumer Goods Rental</p> <p>5324 - Commercial and Industrial Machinery and Equipment Rental and Leasing</p> <p>5413 - Architectural, Engineering, and Related Services</p> <p>5617 - Services to Buildings and Dwellings</p> <p>5616 - Investigation and Security Services</p> <p>5612 - Facilities Support Services</p>	
US General Services Administration	<p>2362 - Nonresidential Building Construction</p>	<p>Construction</p> <p>A\E</p> <p>Maintenance</p>
US National Science Foundation	<p>5182 - Data Processing, Hosting, and Related Services</p> <p>5417 - Scientific Research and Development Services</p> <p>5413 - Architectural, Engineering, and Related Services</p> <p>5419 - Other Professional, Scientific, and Technical Services</p>	